# 2021 ANNUAL REPORT



Improving people's lives with creative solutions



## **Services**

#### SAVINGS & CHECKING PROGRAMS

- Share Savings Accounts
- Free Checking with eStatements
- Interest Checking Account
- MySci Savings and Checking Accounts
- Regular and Premium Money Market Accounts
- Share Certificates
- · Change Maker Savings Account
- Club Accounts
- Individual Retirement Accounts (IRAs)
- Coverdell Education Savings Accounts

#### **CONSUMER LOANS**

- Auto Loans
- Signature Personal Loans
- Personal Line of Credit
- Consumer Visa® Card\*
- Business Visa® Card\*
- Deposit Secured Loans
- Education Loans
- Executive Reserve Lines of Credit

#### **MORTGAGE & EQUITY LOANS**

- Fixed-Rate Mortgages
- Adjustable-Rate Mortgages
- SMARTChoice Mortgages
- No-Closing-Cost Mortgages
- Fixed-Rate Home Equity Loans
- · Home Equity Lines of Credit

## ACCESS YOUR ACCOUNTS ANYWHERE, ANYTIME

- Mobile App with Mobile Deposit
- Online Banking
- Free Unlimited Online Bill Payment
- Free Email Alerts on Transactions
- Free SMS Text Alerts
- Free ATM Transactions at over 30,000 CO-OP® Network ATMs Nationwide
- Free Account Transactions at over 5,000 CO-OP® Shared Branches Nationwide
- Payment Access via Apple Pay®, Samsung Pay™, Android Pay™

\*Through Elan Financial Services







\$68,521,153
Auto Loans Made





\$4,095,731
Consumer Loans Made

### **Letter from the Board Chair & President/CEO**

Let us start by thanking the Scient staff and their families for their dedication and diligence throughout yet another challenging year. While there have been heart-warming stories of success and perseverance, both inside and outside of business, we recognize and remember those who may have suffered great hardship due to the continued viral outbreaks. We also wish all of our staff and our membership good health and economic stability in the coming months. The Scient team also thanks the many essential workers, including first responders, nurses, doctors, medical staff, mental health professionals, postal and delivery professionals, and teachers who are heroically helping people in need and helping us all to maintain some semblance of normalcy in our everyday lives.

We are proud to acknowledge that many of these individuals are members of our credit union! We are also proud to be associated with Pfizer, developers of the first COVID-19 vaccine approved for emergency use in the U.S. and the first oral antiviral agent to fight COVID-19, as well as all of the crucial CT postal personnel working tirelessly to ensure rapid distribution of medications and other critical supplies to those unable to leave their homes. Scient appreciates your support and dedication during these unprecedented times!

We are pleased to report that 2021 was a record-breaking year for Scient, with loan originations of \$123.0 million, deposit balances of \$260.0 million, and net income just shy of \$2.5 million. Our total assets climbed 6.6% to \$290.6 million. Financial metrics met or exceeded the budget for 2021, in part due to strong collection efforts. Scient's provision for loan loss expense of \$204 thousand was \$841 thousand, or 80% better than budget! Our mortgage originations of \$50.4 million established a new all-time high, surpassing the \$46.9 million originated in 2020.

With sustained profitability over the last five years, Scient is investing in innovative technology that enhances our services and puts the right platforms in the hands of our members to conduct business in-person as well as online and mobile. Our 2021 initiatives met or exceeded our plan expectations. Notable strides forward in 2021 included the successful launch of our new website on February 17, incorporating a "Fast Pay" option in the mobile app, creation of MySci youth accounts and technology enhancements to protect the credit union against cyber threats. Scient also made improvements to its corporate branch in Groton by replacing the roof and the installation of an additional drive-up lane to better serve the membership.

In 2022, we are scheduled to launch a First-Time Homebuyer program, implement updates to the online banking platform and automated phone system, as well as various technology upgrades and enhancements. Scient also plans to increase its engagement and outreach in the local community through various event sponsorships and financial education. Lastly, Scient and New London Municipal Employees Credit Union (NLMECU) have announced plans to merge, with Scient as the surviving credit union, subject to regulatory approval and a vote of NLMECU's membership. The anticipated merger date would be mid-summer 2022.

Scient continues to take the safety and well-being of its members and staff very seriously, and have implemented and maintained policies and practices to ensure such. We continue to follow guidance from the Governor of Connecticut and the CDC with respect to safety practices related to the pandemic. All in all, we remain diligent and steadfast in our efforts to bring our best in support and service to our members and staff alike.

At Scient, we thank you for your membership, and look forward to *improving people's lives with creative solutions*. Wherever you are, we are with you to help meet your financial needs.

Karen Walters *Board Chair* 

Chris Maynard President & CEO

### **Treasurer's Report**

Scient had a very successful year in 2021. The credit union continued to operate profitably and added substantially to its capital reserves during the year. Scient earned \$2.46 million in 2021, with a Return on Assets of 87 basis points. Net Worth as measured by our regulators, aggregated \$27.5 million at year-end 2021 and Scient continues to be classified under current regulations as 'Well-Capitalized'. Assets at year-end were \$290.6 million, an \$18.1 million or 6.6% increase over the prior year.

#### Scient's success shows in its results:

- \$123.0 million in loans to members were granted in 2021 (a new record) and \$247.6 million in loans were outstanding as of year-end. Scient's Interest Income on loans for the year was \$8.4 million, a \$300 thousand, or 3.5% decrease, from the prior year.
- \$260.0 million was on deposit at the credit union as of year-end, a 6.9% increase from the prior year. Over \$629 thousand in interest was paid on deposits held at Scient in 2021.

Operating expenses were reduced year-over-year by \$600 thousand, driven by reduced or delayed spending. The provision provided for loan losses of \$204 thousand was below the prior year by an amazing \$295 thousand! In addition, Scient now services over \$25.9 million of member real estate loans and \$34.9 million of auto loans that it has participated to other credit unions.

Scient continues to work closely with its members experiencing financial difficulties. Scient's loan restructuring program at year-end extended to 29 members, with 3 approved for the program in 2021. The collections department, working with members, recovered \$157 thousand in previously charged-off loans in 2021.

Scient's liquidity, or cash position, remains well managed. Scient had limited borrowings during the year with none outstanding at year-end. Scient had \$52.2 million in unused lines of credit for liquidity at year-end.

As Treasurer and a Scient Board member for many years, I would like to personally thank each and every member for making Scient Federal Credit Union what it is today. We truly value you, our members/owners, and appreciate your continued relationship as your credit union.

Sincerely,

Adam Smogowicz *Treasurer* 

# **Statements of Financial Condition**

ASSETS		
	2021*	2020*
Cash & Cash Equivalents	\$8,662,922	\$21,436,601
Interest Bearing Deposits	\$1,992,000	\$4,980,000
INVESTMENTS		
Available for Sale	\$23,418,977	\$ 12,436,277
Held to Maturity	\$ 200,225	\$242,423
Loans to Members Net Allowance for Loan Losses	\$246,372,945	\$223,698,270
Accrued interest receivable	\$698,904	\$770,381
Prepaid & Other Assets	\$4,106,380	\$4,002,239
Property & Equipment	\$ 2,764,497	\$2,717,671
NCUSIF Deposit	\$2,415,615	\$2,253,808
TOTAL ASSETS	\$290,632,465	\$272,537,670

LIABILITIES & MEMBER EQUITY				
	2021*	2020*		
LIABILITIES				
Members' Share & Savings Accounts	\$260,032,411	\$243,273,499		
Borrowed Funds	_	_		
Accounts Payable & Accrued Liabilities	\$3,411,081	\$3,957,028		
Total Liabilities	\$263,443,493	\$247,230,527		
MEMBER EQUITY				
Regular Reserve	\$1,582,525	\$1,582,525		
Undivided Earnings	\$25,946,700	\$23,487,240		
(Accumulated Other Comprehensive Loss)	(\$340,253)	\$237,378		
Total Member Equity	\$27,188,972	\$25,307,143		
TOTAL LIABILITIES & MEMBER EQUITY	\$290,632,465	\$272,537,670		

<sup>\*</sup>Unaudited–Audited financial statements as of 6/30/21 & 6/30/20 are available upon request.

## Statements of Income

	2021*	2020*
INTEREST INCOME		
Loans to Members	\$8,441,372	\$8,745,571
Investments	\$442,190	\$470,254
Total Interest Income	\$8,883,562	\$9,215,825
INTEREST EXPENSE		
Members' Shares & Savings	\$629,006	\$1,212,953
Borrowed Funds	\$152	\$10,924
Total Interest Expense	\$629,157	\$1,223,877
Net Interest Income	\$8,254,405	\$7,991,948
Provision for Loan Losses	\$204,050	\$499,480
NET INTEREST INCOME After Provision for Loan Losses	\$8,050,355	\$7,492,468

	2021*	2020*
NON-INTEREST INCOME		
Miscellaneous Operating Income	\$907,581	\$896,290
Fees & Service Charges	\$867,718	\$853,641
Gain on Sale of Loans, Net	\$54,963	\$505,488
Total Non-Interest Income	\$1,830,262	\$2,255,419
	\$9,880,617	\$9,747,887
NON-INTEREST EXPENSE		
Compensation & Employee Benefits	\$4,029,188	\$4,527,257
Office Operating & Occupancy	\$1,956,057	\$1,916,902
Loan Service Expense	\$839,981	\$995,743
Other Operating	\$708,638	\$714,373
Other	(\$112,708)	\$118,258
Total Non-Interest Expense	\$7,421,156	\$8,272,533
NET INCOME (LOSS)	\$2,459,460	\$1,475,354

## **Board of Directors**



Karen Walters

Board Chair



Grace Vandal *Vice Chair* 



Adam Smogowicz Treasurer



Brian Oat Secretary



Glenn Wilcox Director



Jeff Mastracchio Director



Travis Williams

Director



Steve Caldwell
Associate Director

## **Supervisory Committee**

Alex Bancroft John Podurgiel Grace Vandal Donna Zyry

### **Officers & Directors**

Chris Maynard, President and CEO
Tina Waterman, Vice President of Lending
Irv Hagewood, Vice President of Collections
Shalin Peck, Vice President of Operations
John Belanger, Vice President of IT
Matthew Sosnowski, Vice President of Member Services
Janice Mapel, Vice President of Human Resources

## **Supervisory Committee Report**

The primary responsibility of the Supervisory Committee is to serve as a means of checks and balances at the Credit Union. We are comprised of a group of dedicated volunteers that are appointed by the Board of Directors. It is our responsibility to ensure that Scient Federal Credit Union establishes and maintains appropriate policies, procedures, and internal controls that safeguard members' assets and privacy and fulfill the credit union's financial and regulatory responsibilities.

There were numerous internal audits that were performed this past year conducted by CPA firm, Doeren Mayhew, on the Credit Union's Policies, Procedures, and Regulatory requirements. The frequency of these audits is based upon a Risk Assessment that is reviewed at least annually and updated as needed throughout the year to maintain a high level of compliance. These audits help us to identify any potential concerns or issues and have them addressed before they become a bigger problem.

Based on our activities and the results of our recent exam, the Supervisory Committee believes that the Credit Union is performing appropriately to sustain a safe and secure future; and that it is well managed with a strong commitment to serving its membership of almost 20,000. As your representatives, the Supervisory Committee will continue to perform oversight activities so that we are confident members' financial interests and privacy are well protected as we move forward in the new year.

I wish to thank my fellow committee members and the Doeren Mayhew team for their hard work and outstanding support during this past year.

On behalf of the entire Committee, we appreciate the opportunity to serve you, the members, and look forward to a secure and successful 2022. We want to ensure that our members are happy with our products, services, and staff at all times as the Credit Union continues to grow.

We urge you to contact any member of the credit union's staff, management, or board with any comments or questions that you might have. You may also report any issues anonymously to the Supervisory Committee through the "Report It" link located on the Credit Union website. You can also mail the Supervisory Committee at:

#### **Scient Federal Credit Union**

Attn: Supervisory Committee 60 Colver Ave Groton, CT 06340

Thank you and have a SAFE & Healthy 2022,

John A. Podurgiel *Chair of the Supervisory Committee* 



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Groton, CT

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Improving people's lives with creative solutions

scientfcu.org







